

Forwardable message:

I wanted to quickly connect you with someone in my network who might be helpful from a cost optimization standpoint.

Youssef Aboudayya (Strategic Partner at Schooley Mitchell) works with organizations to **identify and recover hidden cost savings across operational expenses** things like Utilities, shipping, waste, software, telecom, and other vendor-managed services. What's unique is that he works **alongside internal teams as an independent second set of eyes**, helping benchmark pricing and validate whether contracts are aligned with current market rates.

It's typically a **no-risk review**:

- If savings are found, they share a portion
- If not, there's no cost
- No changes are made unless it makes sense

Most teams already review these areas, what tends to be helpful is an external benchmark to validate whether everything is truly aligned with current market rates.

Would it be worth a quick look to see if there's anything being left on the table?

Happy to connect you both if it makes sense.